

ROUTING

SECRET

DATE

1936Z 23 MAR 64

1	DAD	4	DTECH
2	CP	5	
3	DPS	6	

TO DIRECTOR

25X1A

FROM

ACTION:

OSA 1-15

ROUTINE

INFO

TOR 2344Z 23 MAR 64

IN--69530

25X1A

25X1A

NO

INFO

CITE

8487

25X1A

CONTRACTS

FOR

1. SETUP COST IN THE MANUFACTURE OF NIAGARA PRINTERS IS AN APPRECIABLE ITEM. FOR INSTANCE, THE UNIT COST OF MAKING ONE PRINTER IS [REDACTED] VS [REDACTED] IN LOTS OF ONE AND FIVE RESPECTIVELY. BEYOND FIVE, THE DROP IN PRICE IS NOT APPRECIABLE.

2. WE HAVE JUST RECEIVED AN ORDER FOR FIVE NIAGARA PRINTERS.

3. IF YOU HAVE ANY THOUGHTS OF PROCURING ANY NIAGARA PRINTERS IN THE NEAR FUTURE, WE STRONGLY URGE YOU TO PLACE AN ORDER IMMEDIATELY AND TAKE ADVANTAGE OF THE REDUCED COSTS POSSIBLE BY MANUFACTURING SIMULTANEOUSLY WITH THE ABOVE ORDER.

END OF MESSAGE

SECRET

GROUP 1  
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declassification

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